



DATA MIGRATION SERVICES BRIEF

As the IT industry is holistically making a shift to decentralized management, the ability to be flexible, reduce operational costs, and decrease time-to-market is imperative to stay competitive in the marketplace.

The data that a company receives, generates, and/or owns is a critical component to business operations. Storage array footprints are shrinking due to larger disk drives, compression and deduplication of data, and other efficiencies. Decreasing operating costs driven by power, data center space, cooling, initial purchase of infrastructure, and maintenance are a high priority.

TSP's data migration service and advanced professional service offerings are a commitment to support the IT transformation efforts of current and future clients. The delivery of the data migration service provides clients with best practice tools, methodologies, and planning to ensure data integrity, while simplifying what can be a complex process.

TSP utilizes multiple methods of data migration based on client needs. When data is housed on a source storage at either a block or LUN level, our preferred method requires a migration appliance to migrate the data. TSP has partnered with Cirrus Data to create a flexible and scalable migration strategy to support our block level data migrations. Additional benefits include a non-intrusive introduction into the SAN fabric, automation of the destination storage deployment, and minimization of the required downtime for the data migration. Combining TSP migration expertise with the Cirrus Data migration appliance provides a best-in-class service for our clients to maintain SLA's and a smooth transition to the client's new storage platform.

SERVICE HIGHLIGHTS

- Storage vendor agnostic
- Heterogeneous and homogeneous environments
- SAN and NAS
- Application specific, such as: SQL, Exchange, and Oracle
- Virtualization storage moves and/or redesign to meet best practice of new storage
- On-premise to off-premise or hybrid for cloud environments

DATA MIGRATION METHODOLOGY

The initial phase of a TSP migration project begins with a detailed discovery of the current environment. Understanding the source storage configuration is crucial in determining if the current data layout can be migrated as is, or if storage allocations must be increased/decreased to migrate to the new storage platform.

Additional areas that contribute to a project success are understanding performance bottlenecks on the source storage that may be present, storage efficiency technology that may be enabled, and the snapshot/replication schedule. Lastly, TSP will work with client IT staff during the discovery phase to understand outage window time frames, expectations for the new storage environment, and project completion timelines.

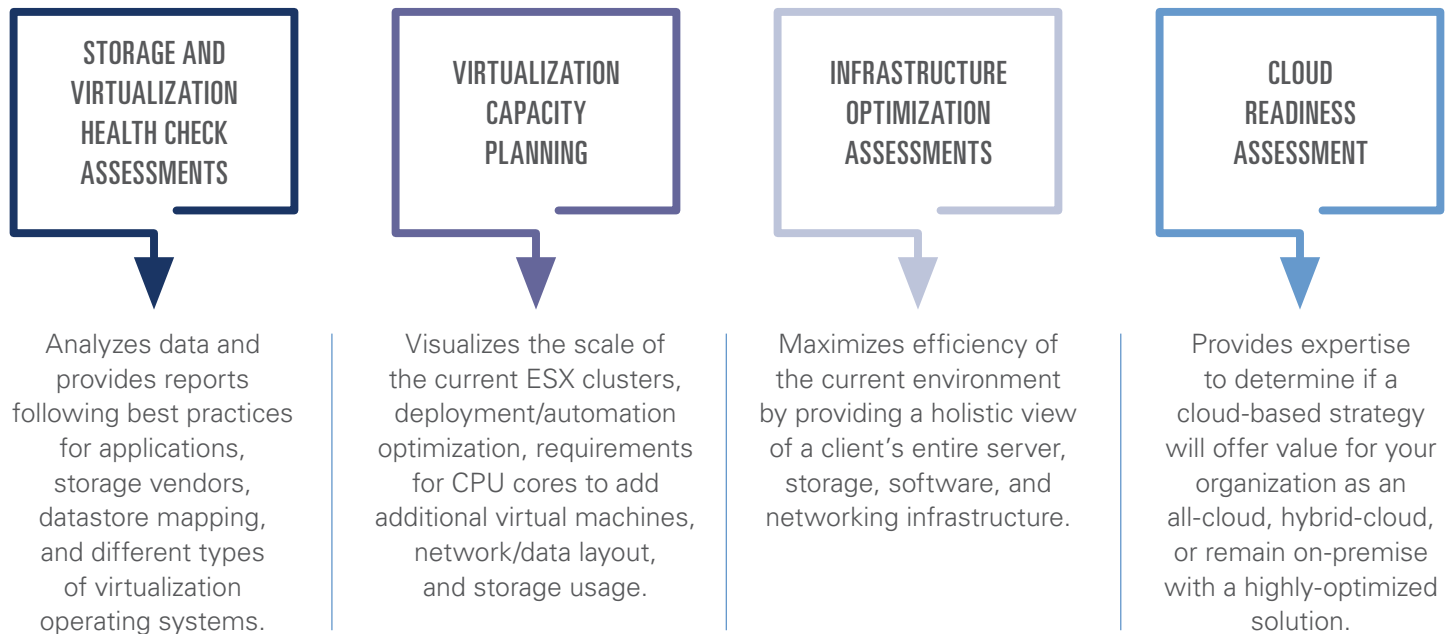


To maintain the highest level of customer service, TSP understands that effective communication is an indispensable aspect of the data migration service offering. Accordingly, each project will have a dedicated project manager to serve as the client's single point of contact throughout the process. This direct and open line of communication helps to ensure projects meet deadlines and goals as established by the client.

ADVANCED PROFESSIONAL SERVICE ASSESSMENT OFFERINGS

TSP offers clients the ability to dive deeper into their current environment through our assessment offerings. These service offerings provide a multi-view approach to assist with capacity planning, performance bottlenecks, tiered storage decisions, storage efficiency, maximizing paths, port counts, and highlight targeted areas that need attention to help meet SLA's.

Additional Advanced Professional Services Assessment Offerings



WE ARE TSP

IT SERVICES PROVIDER | MINORITY-OWNED | PRIVATELY HELD | FOUNDED IN 2002
AWARD-WINNING & CUSTOMER-ENDORSED

WHY TSP

One size usually does not fit all, so why apply that type of old thinking to customer relationships? Each customer is unique, so we tailor solutions to fit their distinctive needs. We are a service partner that takes the time to understand what customers really need, and then uses a flexible mindset to deliver a custom product.

42

STATES SERVICED
INCLUDING CANADA

20k

SERVICE TICKETS
PER MONTH

99%

AVG. CUSTOMER
SATISFACTION RATING

50k

ITEMS UNDER
CONTRACT

Our value-add is our exceptional customer service. At TSP we don't manufacture a product or write software code. Our people and innovative solutions are truly our product. We keep our solutions simple, but effective. By being laser-focused on our clients' needs, we are uniquely positioned to create a variety of personalized business solutions.

We put clients first and hire the best people to make sure things get done right. TSP's positive company culture is strong enough to empower every employee to not only deliver great service, but also become part of every client's company culture.

While most service companies have a narrow scope of service that won't apply to every client, TSP goes above and beyond to ensure clients never forget why they chose us in the first place.

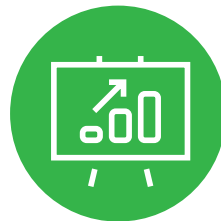
Our clients trust us, because our people consistently deliver the highest level of service with the utmost integrity. We are an IT services company offering a wide range of top quality and award-winning solutions including maintenance, managed, project, and consulting services.



Maintenance
Services



Managed
Services



Project
Services



Consulting
Services

FOR MORE INFORMATION

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